



## **IVOBANK 'BANKS' ON PASPORTE'S MANAGED SERVICES**

### *SECURE & ROBUST ICT INFRASTRUCTURE FOR NEWLY LAUNCHED ONLINE BANKING SERVICE*

**UK, 18 November 2008** – Pasporte, the UK's leading provider of managed ICT outsourcing to the mid-market, today announces a five-year managed services contract with Ivobank, a banking service that specialises in online payments and money transfer services. Pasporte will host and manage Ivobank's twin datacentres, desktop applications, and Local Area Network, and is designed to deliver a robust, secure and compliant service experience to the bank's customers.

Launched in 2008, Ivobank is targeted at customers of online gaming and retail sites, as well as customers and businesses wanting to make secure transactions via the Internet. The online nature of the service means resilience and availability at the IT infrastructure layer is critical. Furthermore, as a newly launched 24/7 online global banking system, service delivery is essential to developing Ivobank's reputation and brand within the industry and its customers.

Richard Maddams, Director of Technology and Operations of Ivobank, comments; "There are two essential elements for running an online banking service, security and availability. It was essential, therefore, that the underlying infrastructure upon which the banking applications are built, is secure, robust, and safeguarded against downtime.

"A hosted IT strategy allows us to apply stringent SLAs against the performance and availability of the service. Additionally, Pasporte provides us with access to a variety of IT skills and experience that would be cost prohibitive for us, as a start-up business, to acquire in-house. It also means we can easily flex and scale our IT infrastructure according to business growth."

Working closely with Ivobank's banking application developers, Pasporte developed an infrastructure that would be scalable and have the capacity and power to manage the volume and frequency of online transactions. A twin-datacentre strategy, with near real-time data replication and automated switch-over in case of failure, was selected for its performance and disaster recovery assurances. The service will be continually monitored and analysed to strict security policies and ensure compliance with financial regulations.

Gary Woodward, Chief Executive of Pasporte, adds, "Start-up businesses need immediate access to the full IT toolkit, but will rarely have the capital funds to acquire either the infrastructure

or skilled personnel to implement and manage it. A lean, managed IT strategy and service that is developed to the specific needs of a business, and can be acquired at an upfront monthly rate, makes it far easier to get signed off with the financiers of an organisation.

“In this scenario, Ivobank is benefitting from an IT service that underpins the entire business proposition and which offers continued evaluation and adjustments to meet the stringent security and compliance agreements demanded by the industry, and, more importantly, its customers.”

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**About Ivobank, [www.ivobank.com](http://www.ivobank.com)**

Ivobank is an online bank providing secure and reliable payments and money transfer services designed to meet the needs of online businesses and customers. Ivobank offers competitive rates of interest on funds held. Ivobank is authorised and regulated by the Financial Services Authority.

**About Pasporte, [www.pasporte.com](http://www.pasporte.com)**

Pasporte is the UK's leading provider of ICT outsourcing, brings on-demand IT expertise, experience and scale economies to mid-market organisations. Delivering on its promises, Pasporte forges strong and personal client relationships based on honesty and trust to guarantee a tailored solution that will meet business goals. Its services and solutions offer a tailored blend of: Managed Applications, Managed Hosting and Managed Networks.

In partnership with IBM Global Services and award winning global communications provider Orange Business Services, Pasporte provides high quality hosting infrastructure and world-class networks, together with 24x7 services to deliver complete outsourced IT solutions.

As an IBM Premier Services Partner and Regional Systems Integrator, Pasporte is the power behind many of IBM's major mid-market outsourcing projects. Pasporte was awarded the prestigious IBM Beacon Award *in 2005, 2007, and now 2008*, and is also winner of IBM's Global Services *Business Partner Leadership Award 2005, 2006, and 2007*. Pasporte has also been awarded Orange Business Services' Partner of the Year 2005, 2006 and 2007.

Pasporte is part of a group of companies that includes Telinet and Evolution Voice & Data. Together, the group provides integrated ICT solutions for the UK SME marketplace that incorporate IT, voice, data and telecoms, using best of breed products and service from IBM, Microsoft, Cisco, Orange Business Services, Mitel, and Avaya.

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