



**PRESS RELEASE**

**PASPORTE AWARDED ORANGE BUSINESS SERVICES PARTNER OF THE  
YEAR FOR FIFTH CONSECUTIVE YEAR**

*AWARD ENDORSES SUCCESSFUL COLLABORATION AND HIGHLIGHTS MID-MARKET  
OPPORTUNITY*

**UK, 15 December 2009** - Pasporte, the UK's leading provider of managed ICT outsourcing to the mid-market, today announced it has been named Orange Business Services UK Partner of the Year 2009. This is the fifth consecutive year Pasporte has been awarded the coveted title, which recognises Pasporte's expertise in the design and deployment of managed communications services to the mid-market, in collaboration with Orange Business Services.

Chosen for its outstanding contribution as a UK partner throughout 2009, Pasporte has helped facilitate Orange Business Services' growth into the mid-market, successfully securing a wealth of new customers and delivering outstanding revenue streams. In particular Pasporte has supported Orange Business Services' ongoing expansion into vertical sectors such as hospitality and leisure.

Andrew McFadzen, UK & Ireland Country Manager at Orange Business Services, comments, "Pasporte's dependability in the mid-market continues to help us grow. Their skills and technical expertise within the mid-market ensures our customers receive the highest levels of service."

Pasporte and Orange Business Service have been partners for over 10 years and this accreditation highlights how collaboration between both organisations can deliver bespoke, best-of-breed service excellence to the mid-market, enabling customers to achieve business agility and to increase profit margins through intelligent IT solutions.

Gary Woodward, Managing Director of Pasporte, concludes; "Winning this award for the fifth consecutive year is a true endorsement of our successful collaboration with Orange Business Services, and the quality of service the partnership brings to our customers. Looking ahead to 2010, we will continue to invest and deliver the assets and IT infrastructure required to support our customers' business requirements."

**-ENDS-**

**About Pasporte, [www.pasporte.com](http://www.pasporte.com)**

Pasporte is the UK's leading provider of ICT outsourcing, bringing on-demand IT expertise, experience and economies of scale to mid-market organisations. Delivering on its promises, Pasporte forges strong and personal client relationships based on honesty and trust to guarantee tailored solutions that will meet business goals. Its services and solutions offer a blend of Managed Applications, Managed Hosting and Managed Networks.

Pasporte is part of a group of companies that include sister companies [Telinet](#), [EVD](#) and [Ipitomi](#). Backed by banking group Investec, the group is emerging as one of the fastest growing and leading providers of integrated ICT for the UK, SME marketplace.

The group forecasts a turnover in excess of £50 million and collectively, has more than 40 years' experience in servicing 2500 customers across all industry sectors. With further acquisitions planned and continued natural growth, the group has plans to hit the £100m turnover barrier as soon as possible.

Together, group companies provide end-to-end solutions that incorporate IT, voice, data and telecoms, using best of breed products and services from IBM, Microsoft, Cisco, Orange Business Services, VMWare, Mitel and Avaya.

Group companies operate from principal offices in London and throughout the South East.

**About Orange, [www.orange-business.com](http://www.orange-business.com)**

Orange is the key brand of France Telecom, one of the world's leading telecommunications operators. With 126 million customers, the Orange brand now covers Internet, television and mobile services in the majority of countries where the Group operates. At the end of 2008, France Telecom had consolidated sales of 53.5 billion euros (38.1 billion euros for the first nine months of 2009) and at Sept. 30, 2009, the Group had a customer base of 190 million customers in 32 countries. These include 128.8 million mobile customers and 13.4 million broadband Internet (ADSL) customers worldwide. Orange is the number three mobile operator and the number two provider of broadband Internet services in Europe and, under the brand Orange Business Services, is one of the world leaders in providing telecommunications services to multinational companies.

The Group's strategy, which is characterised by a strong focus on innovation, convergence and effective cost management, aims to establish Orange as an integrated operator and benchmark for new telecommunications services in Europe. Today the Group remains focused on its core activities as a network operator, while working to develop its position in new growth activities. To meet customer expectations, the Group strives to provide products and services that are simple and user-friendly, while maintaining a sustainable and responsible business model that can be adapted to the requirements of a fast-paced and changing eco-system.

France Telecom (NYSE:FTE) is listed on Euronext Paris (compartment A) and on the New York Stock Exchange.

*For more information: [www.orange.com](http://www.orange.com), [www.francetelecom.com](http://www.francetelecom.com), [www.orange-business.com](http://www.orange-business.com)*

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**For further information please contact:**

Carina Parmar/Charlotte Sandy  
Cohesive Communications  
Tel: +44 (0) 1291 626200  
Email: [pasporte@cohesive.uk.com](mailto:pasporte@cohesive.uk.com)